# UNIQUE

## ENGINEERING AND CONSTRUCTION PCL

**16 May 2019**

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# INVESTOR RELATIONSHIP PRESENTATION

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# Government Infrastructure Projects

| | Government Infrastructure Projects | Grand Total | |
|---|---|---|---|
| | | Distance (km.) | Value (btbn) |
| 1 | Development of Inter-City Rail Network | 7,792 | 2,700 |
| 2 | Development of Land Transport Network | 5,335 | 240 |
| 3 | Development of Water Transport Network | - | 35.41 |
| 4 | Development of Air Transport Network | - | 112.67 |
| **Total** | | **13,127** | **3,087.71** |

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# DEVELOPMENT OF INTER-CITY RAIL NETWORK

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# Double Track Railway

| | Double Track Routes | Distance (km.) | Value (btbn) |
|---|---|---|---|
| **Commenced** | | | |
| 1 | Kaeng Koi – Klong 19 | 110 | 10 |
| 2 | Jira Road Station – Khon Kaen | 185 | 26 |
| 3 | Lop Buri - Pak Nampho | 118 | 18.7 |
| 4 | Mab Kabao - Jira Road Station, contract 1 and 3 | 66 | 16.9 |
| 5 | Nakhon Pathom - Hua Hin | 170 | 15.7 |
| 6 | Prachuap Khiri Khan – Chumphon | 167 | 12.5 |
| 7 | Hua Hin – Prajuabkirikan | 90 | 5.8 |
| **Total** | | **906** | **105.6** |
| **Pending** | | | |
| 8 | Denchai – Chiang Khong | 326 | 76 |
| 9 | Denchai – Chiang Mai | 217 | 56.83 |
| 10 | Pak Nampho - Denchai | 285 | 62.85 |
| 11 | Khon Kaen – Nong Khai | 174 | 26.65 |
| 12 | Ban Phai – Nakhon Phanom | 355 | 67.97 |
| 13 | Mab Kabao - Jira Road Station, contract 2 | 69 | 7.1 |
| 14 | Jira Road Station – Ubonrachathani | 309 | 38 |
| 15 | Chumphon – Suratthani | 167 | 24.29 |
| 16 | Surat Thani - Songkhla | 339 | 57.37 |
| 17 | Hadyai – Padangbesar | 45 | 7.9 |
| **Total** | | **2,286** | **424.96** |
| **Grand Total** | | **3,192** | **530.56** |

# Double Track Railway

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# Railway Signalling System

| | Railway signalling system Routes | Distance (km.) | Value (btbn) |
|---|---|---|---|
| 1 | Nakhon Pathom - Chumphon | 421 | 6.2 |
| 2 | Mab Kabao - Jira Road Station | 128 | 2.5 |
| 3 | Lop Buri - Pak Nampho | 145 | 2.9 |
| **Total** | | **694** | **11.6** |

# Pan Asian Railway Network

Linking Kunming to Singapore

## Eastern Route

- 5,500 kilometers
- Via Hanoi, Ho Chi Minh, Panom Penh

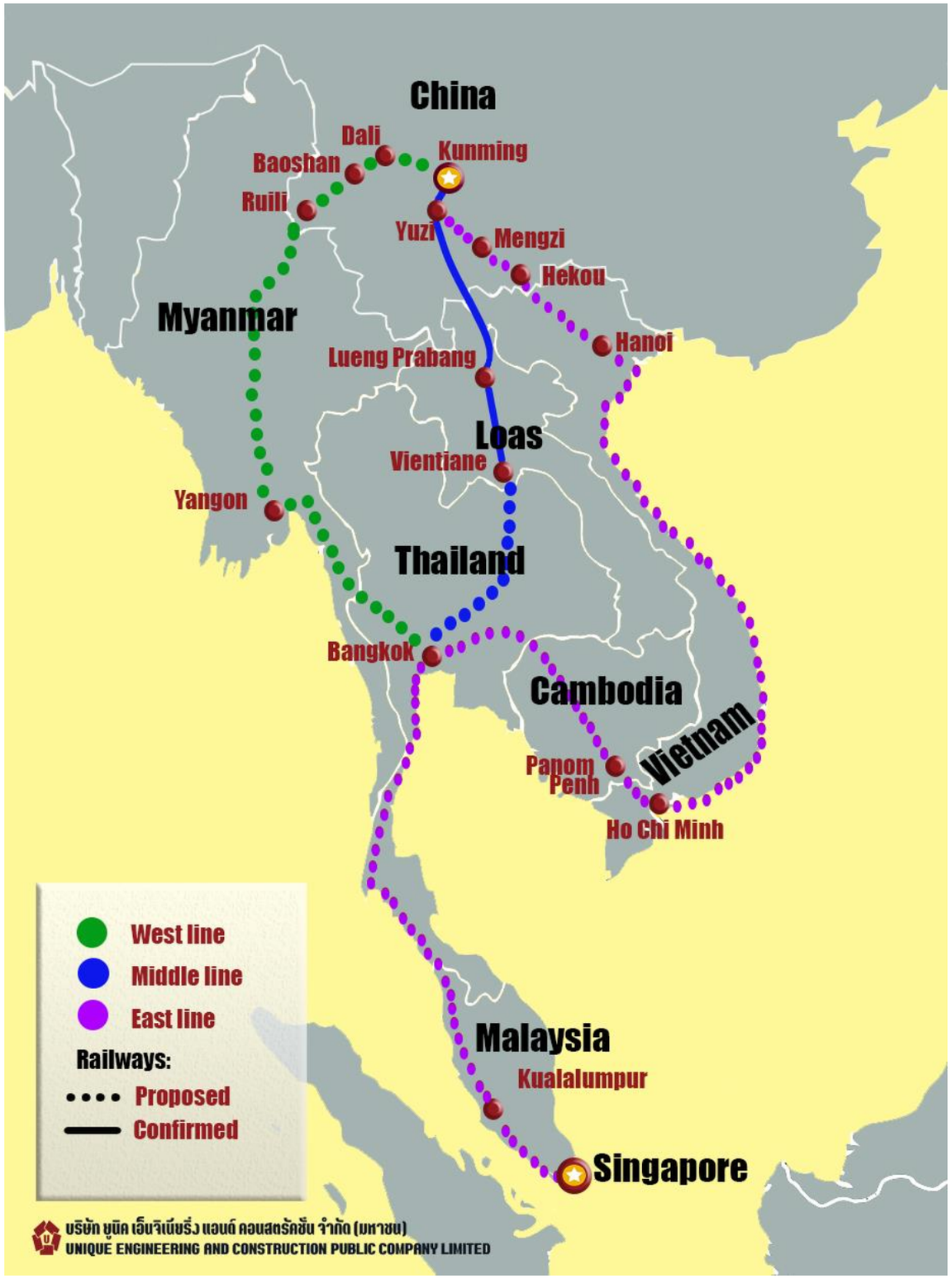
## Central Route

- 4,500 kilometers
- Via Vientiane, Nong Khai

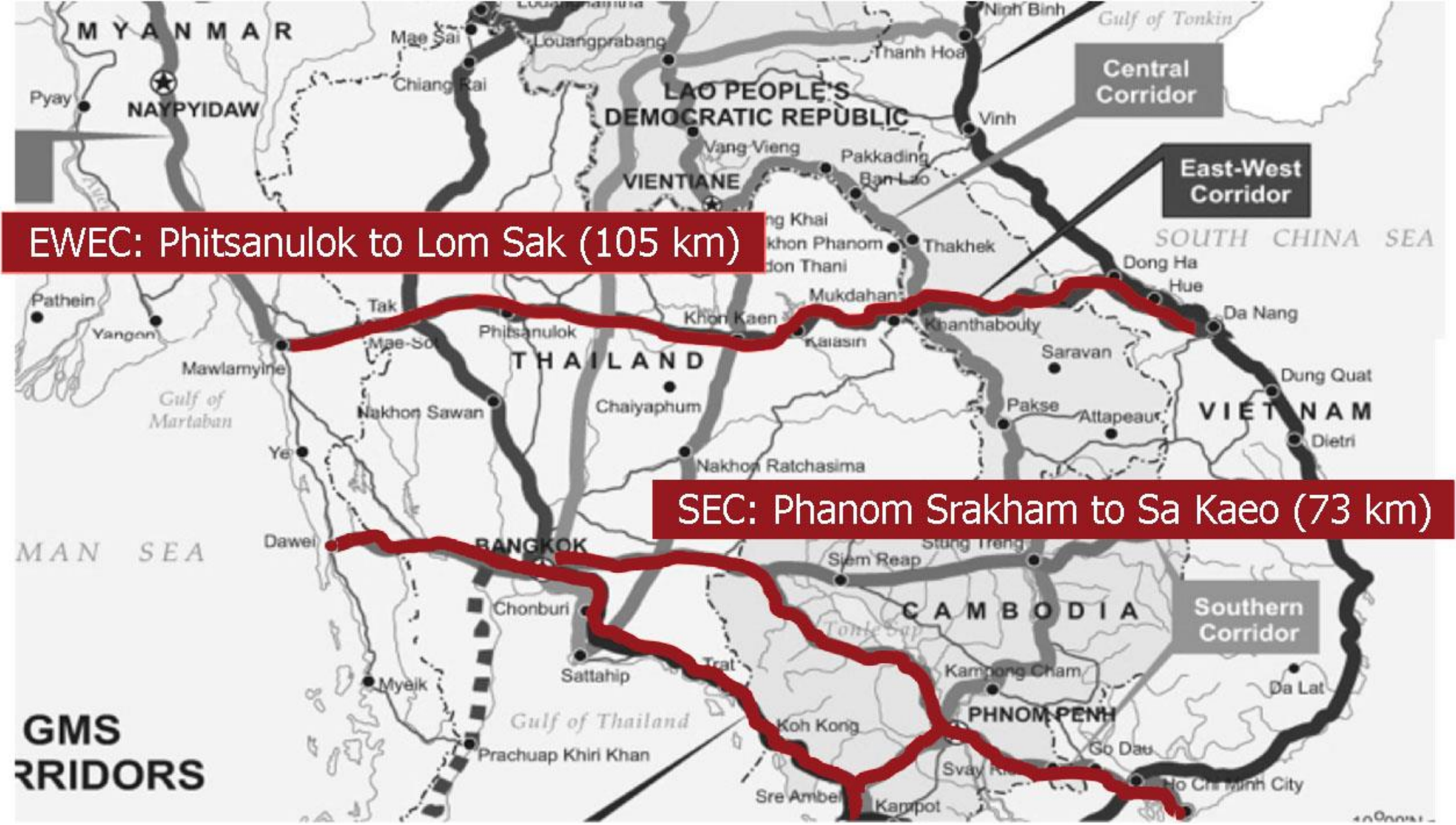
## Western Route

- 4,760 kilometers
- Via Yangon

All three routes will meet in Bangkok and
Continue to final  destination in Singapore




Source: The State Council of China,
European Council on Foreign Relations




# East-West Economic Corridor (EWEC)

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# North-South Economic Corridor (NSEC)

NSEC: Total of 1,800 kilometers (850 km. in Thailand)

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# High Speed Trains

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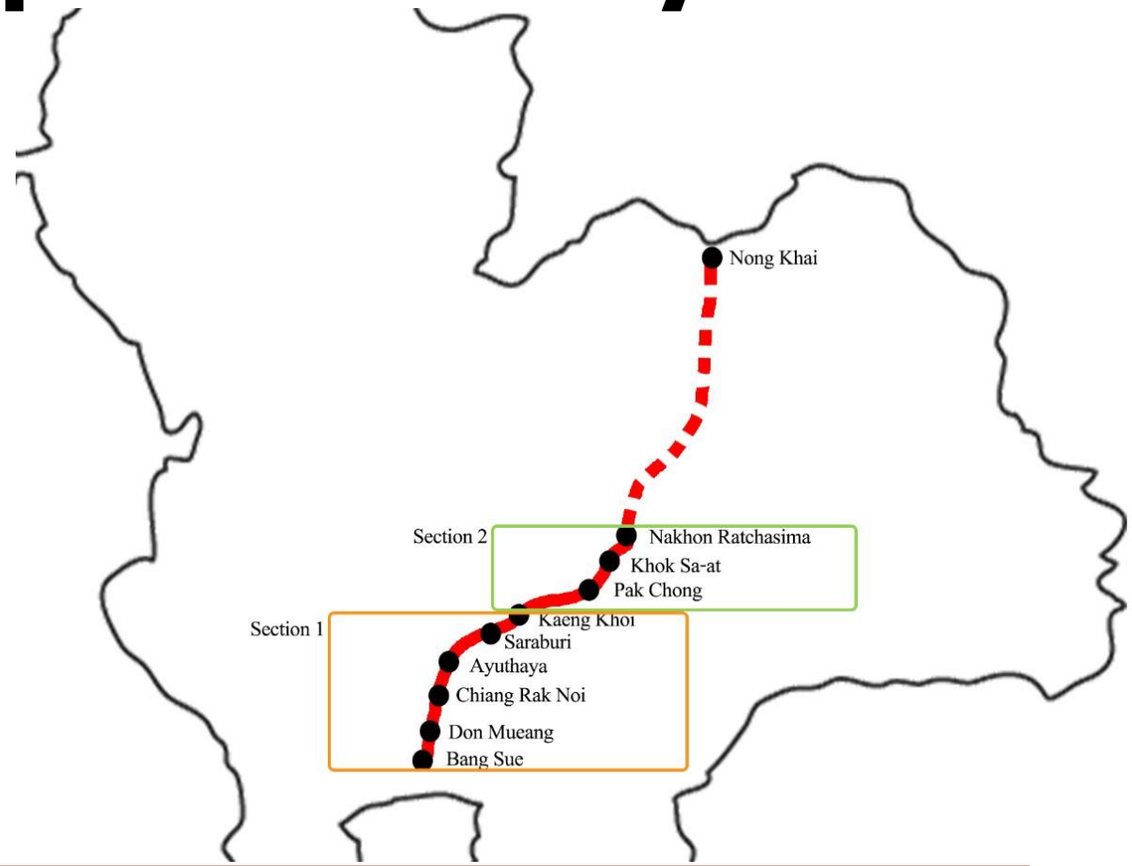
# High Speed Trains

| | High Speed Train Routes | Distance (km.) | Value (btbn) |
|---|---|---|---|
| 1 | Bangkok - Chiang Mai | 672 | 152 |
| 2 | Bangkok - Nong Khai | 615 | 94 |
| 3 | Bangkok - Padang Besar | 982 | 179 |
| 4 | Bangkok - Rayong | 220 | 420 |
| **Total** | | **2,489** | **845** |

# Thai-China High Speed Railway




| Thailand-Chinese High Speed Rail Routes | | Distance (km.) | Value (btbn) |
|---|---|---|---|
| Phase 1 | Bangkok - Nakhon Ratchasima | 238.5 | 100 |
| **Total** | | **238.5** | **100** |

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# DEVELOPMENT OF LAND TRANSPORT NETWORK

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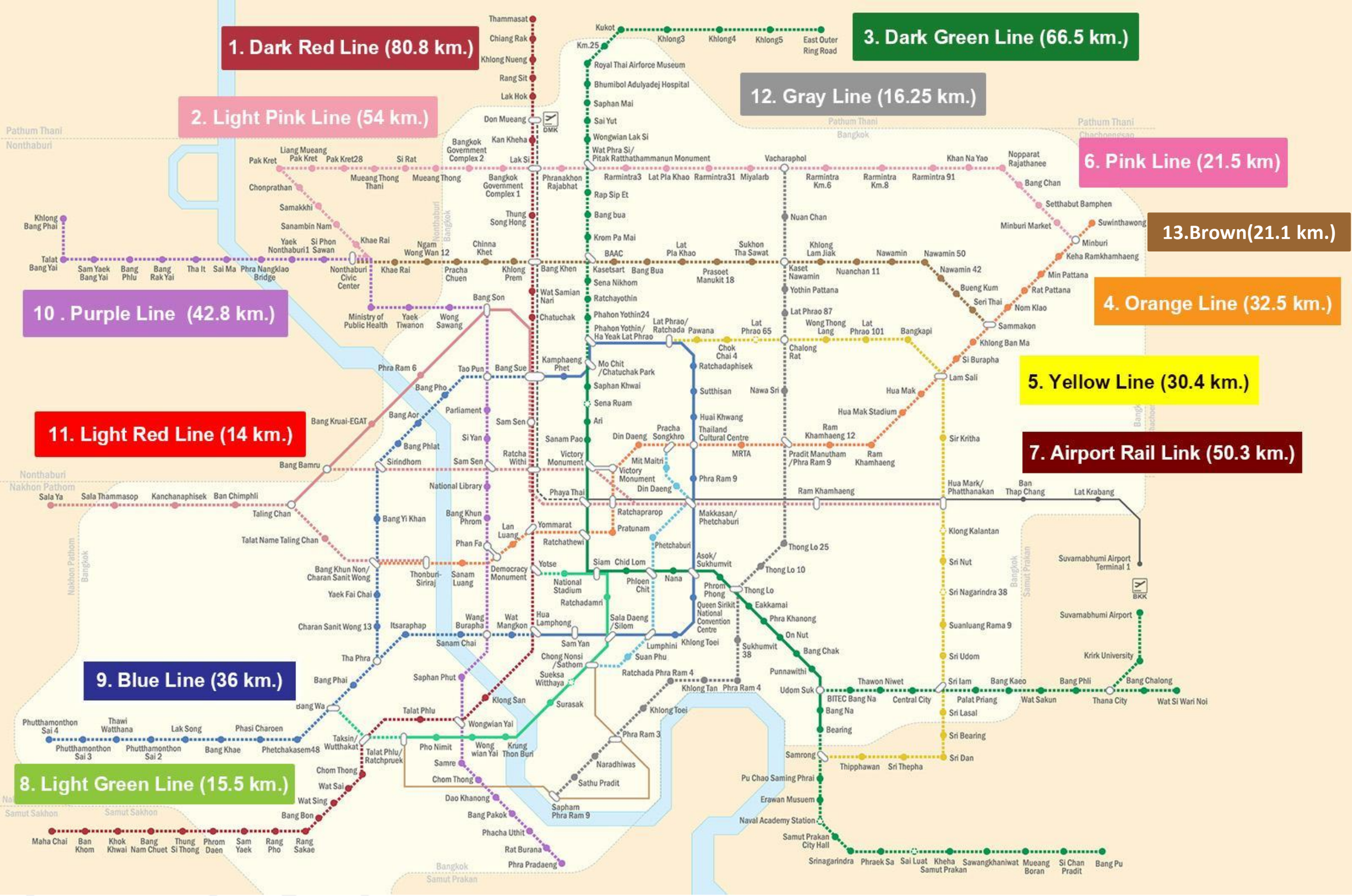
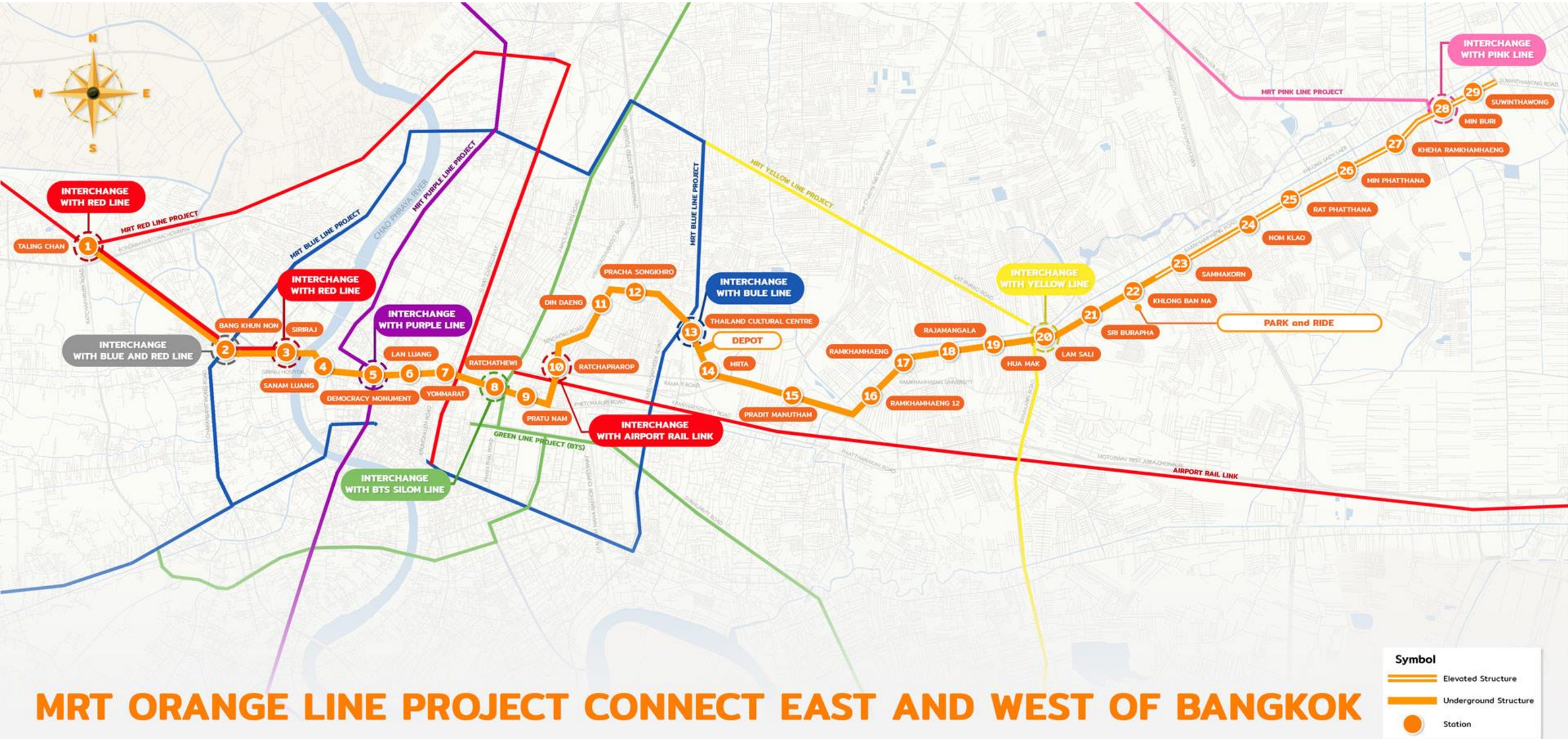

1. Dark Red Line (80.8 km.)
2. Light Pink Line (54 km.)
3. Dark Green Line (66.5 km.)
12. Gray Line (16.25 km.)
6. Pink Line (21.5 km)
13.Brown(21.1 km.)
4. Orange Line (32.5 km.)
5. Yellow Line (30.4 km.)
7. Airport Rail Link (50.3 km.)
10 . Purple Line (42.8 km.)
11. Light Red Line (14 km.)
9. Blue Line (36 km.)
8. Light Green Line (15.5 km.)
Thammasat
Chiang Rak
Khlong Nueng
Rang Sit
Lak Hok
Don Mueang
DMK
Kan Kheha
Lak Si
Kukot
Khlong3
Khlong4
Khlong5
East Outer Ring Road
Km.25
Royal Thai Airforce Museum
Bhumibol Adulyadej Hospital
Saphan Mai
Sai Yut
Wongwian Lak Si
Wat Phra Si/ Pitak Ratthathammanun Monument
Vacharaphol
Khan Na Yao
Nopparat Rajathanee
Bang Chan
Setthabut Bamphen
Minburi Market
Suwinthawong
Minburi
Keha Ramkhamhaeng
Min Pattana
Rat Pattana
Nom Klao
Sammakon
Khlong Ban Ma
Si Burapha
Lam Sali
Hua Mak
Hua Mak Stadium
Ram Khamhaeng 12
Ram Khamhaeng
Sir Kritha
Hua Mark/ Phatthanakan
Ban Thap Chang
Lat Krabang
Klong Kalantan
Sri Nut
Sri Nagarindra 38
Suanluang Rama 9
Sri Udom
Sri Iam
Sri Lasal
Sri Bearing
Sri Dan
Suvarnabhumi Airport Terminal 1
BKK
Suvarnabhumi Airport
Krirk University
Bang Chalong
Wat Si Wari Noi
Bang Phli
Wat Sakun
Thana City
Bang Kaeo
Palat Priang
Thawon Niwet
Central City
BITEC Bang Na
Bang Na
Bearing
Samrong
Thipphawan
Sri Thepha
Pu Chao Saming Phrai
Erawan Musuem
Naval Academy Station
Samut Prakan City Hall
Srinagarindra
Phraek Sa
Sai Luat
Kheha Samut Prakan
Sawangkhaniwat
Mueang Boran
Si Chan Pradit
Bang Pu
Ramintra3
Lat Pla Khao
Ramintra31
Miyalarb
Ramintra Km.6
Ramintra Km.8
Ramintra 91
Nuan Chan
Khlong Lam Jiak
Nawamin
Nawamin 50
Nawamin 42
Bueng Kum
Seri Thai
Nuanchan 11
Kaset Nawamin
Yothin Pattana
Lat Phrao 87
Wong Thong Lang
Lat Phrao 101
Bangkapi
Chalong Rat
Rap Sip Et
Bang bua
Krom Pa Mai
BAAC
Kasetsart
Bang Bua
Sena Nikhom
Ratchayothin
Phahon Yothin24
Phahon Yothin/ Ha Yeak Lat Phrao
Lat Phrao/ Ratchada
Pawana
Lat Phrao 65
Chok Chai 4
Ratchadaphisek
Sutthisan
Huai Khwang
Thailand Cultural Centre
MRTA
Pradit Manutham /Phra Ram 9
Phra Ram 9
Makkasan/ Phetchaburi
Phetchaburi
Asok/ Sukhumvit
Thong Lo 25
Thong Lo 10
Thong Lo
Eakkamai
Phra Khanong
On Nut
Bang Chak
Punnawithi
Udom Suk
Sukhon Tha Sawat
Prasoet Manukit 18
Lumphini
Khlong Toei
Sukhumvit 38
Ratchada Phra Ram 4
Khlong Tan
Phra Ram 4
Khlong Toei
Phra Ram 3
Naradhiwas
Sathu Pradit
Sapharn Phra Ram 9
Phrom Phong
Queen Sirikit National Convention Centre
Siam
Chid Lom
Nana
Phloen Chit
Yotse
National Stadium
Ratchadamri
Hua Lamphong
Sala Daeng /Silom
Sam Yan
Chong Nonsi /Sathom
Sueksa Witthaya
Surasak
Saphan Khwai
Sena Ruam
Ari
Sanam Pao
Victory Monument
Din Daeng
Pracha Songkhro
Mit Maitri
Victory Monument
Phra Ram 9
Phaya Thai
Ratchaprarop
Pratunam
Yommarat
Ratchathewi
Lan Luang
Phan Fa
Democracy Monument
Thung Song Hong
Bang Khen
Wat Samian Nari
Chatuchak
Kamphaeng Phet
Mo Chit /Chatuchak Park
Bangkok Government Complex 2
Bangkok Government Complex 1
Phranakhon Rajabhat
Liang Mueang Pak Kret
Pak Kret
Pak Kret28
Si Rat
Mueang Thong Thani
Mueang Thong
Chonprathan
Samakkhi
Sanambin Nam
Yaek Nonthaburi1
Si Phon Sawan
Khae Rai
Nonthaburi Civic Center
Ngam Wong Wan 12
Chinna Khet
Pracha Chuen
Khlong Prem
Khlong Bang Phai
Talat Bang Yai
Sam Yaek Bang Yai
Bang Phlu
Bang Rak Yai
Tha It
Sai Ma
Phra Nangklao Bridge
Ministry of Public Health
Yaek Tiwanon
Wong Sawang
Bang Son
Tao Pun
Bang Sue
Phra Ram 6
Bang Pho
Parliament
Sam Sen
Si Yan
Ratcha Withi
Sam Sen
Bang Kruai-EGAT
Bang Aor
Bang Phlat
Sirindhorm
Bang Bamru
National Library
Bang Khun Phrom
Lan Luang
Phan Fa
Bang Yi Khan
Talat Name Taling Chan
Bang Khun Non/ Charan Sanit Wong
Thonburi-Siriraj
Sanam Luang
Democracy Monument
Yaek Fai Chai
Charan Sanit Wong 13
Itsaraphap
Wang Burapha
Wat Mangkon
Sanam Chai
Tha Phra
Bang Phai
Bang Wa
Saphan Phut
Talat Phlu
Klong San
Wongwian Yai
Taksin/ Wutthakat
Talat Phlu/ Ratchpruek
Pho Nimit
Wong wian Yai
Krung Thon Buri
Samre
Chom Thong
Wat Sai
Wat Sing
Bang Bon
Dao Khanong
Bang Pakok
Phacha Uthit
Rat Burana
Phra Pradaeng
Taling Chan
Sala Ya
Sala Thammasop
Kanchanaphisek
Ban Chimphli
Phutthamonthon Sai 4
Thawi Watthana
Lak Song
Phasi Charoen
Phutthamonthon Sai 3
Phutthamonthon Sai 2
Bang Khae
Phetchakasem48
Maha Chai
Ban Khom
Khok Khwai
Bang Nam Chuet
Thung Si Thong
Phrom Daen
Sam Yaek
Rang Pho
Rang Sakae
Pathum Thani
Nonthaburi
Nakhon Pathom
Samut Sakhon
Bangkok
Samut Prakan
Chachoengsao

# 13 Mass Rapid Transit Lines

| Mass Rapid Transit Line | | | Employers | Distance (km.) | Value (btbn) | Status |
|---|---|---|---|---|---|---|
| **Project** | | | | | | |
| 1 | Dark Red Line | Rangsit - Mahachai | SRT | 80.8 | 140,490 | Commenced |
| 2 | Light Pink Line | Kae Lai - Meenburi | SRT | 54 | 82,470 | Commenced |
| 3 | Dark Green Line | Lamlukka - Samurprakarn | MRTA | 66.5 | 94,970 | Commenced |
| 4 | Orange Line | Talingchang - Minburi | MRTA | 32.5 | 137,750 | Pending |
| 5 | Yellow Line | Ladpharo - Samrong | MRTA | 30.4 | 38,120 | Commenced |
| 6 | Pink Line | Saraya - Hua Mark | MRTA | 36 | 38,730 | Pending |
| 7 | Airport Rail Link | Don Muang - Suvarnabhumi - U-Tapao | SRT | 220 | 200,000 | Commenced |
| 8 | Light Green Line | Yodsae - Bangwa | BMA | 15.5 | 1,330 | Commenced |
| 9 | Blue line | Bang Sue - Puttamonthon 4 | MRTA | 36 | 92,250 | Commenced |
| 10 | Purple Line | Bang Yai - Ratburana | MRTA | 42.8 | 126,620 | Commenced |
| 11 | Light red line | Ta Lingchan - Salaya | SRT | 20 | 19,042 | Pending |
| 12 | Grey Line | Watcharaphon - Thonglor | BMA | 16.25 | 26,000 | Pending |
| 13 | Brown Line | Khae Rai - Lam Sali | MRTA | 21.1 | 48,000 | Pending |
| Total | | | | 671.85 | 1,045,772 | |




MRT ORANGE LINE PROJECT CONNECT EAST AND WEST OF BANGKOK

Symbol
- Elevated Structure
- Underground Structure
- Station

# The MRTA Orange Line (East and West) Project (Taling Chan - Min Buri)

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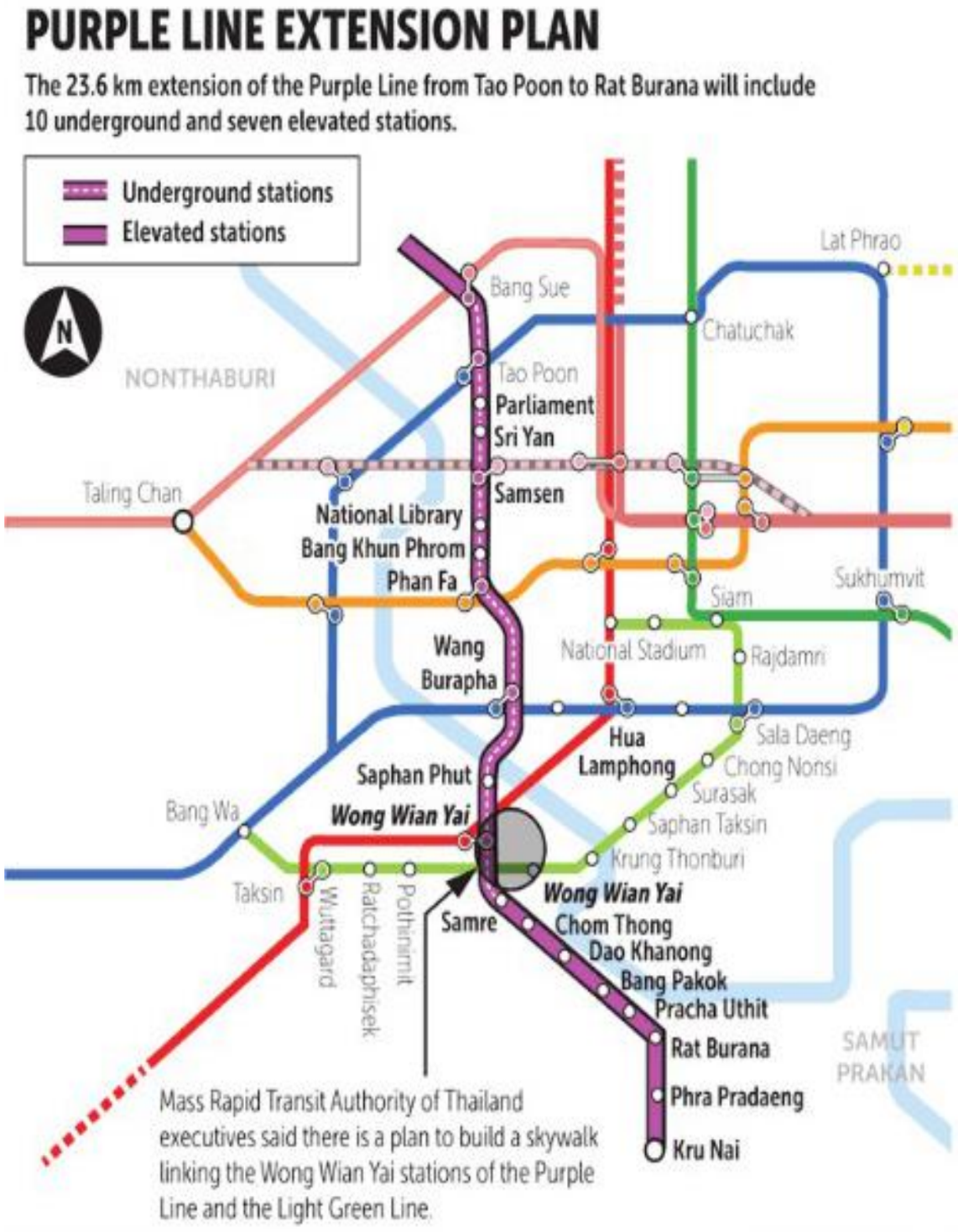
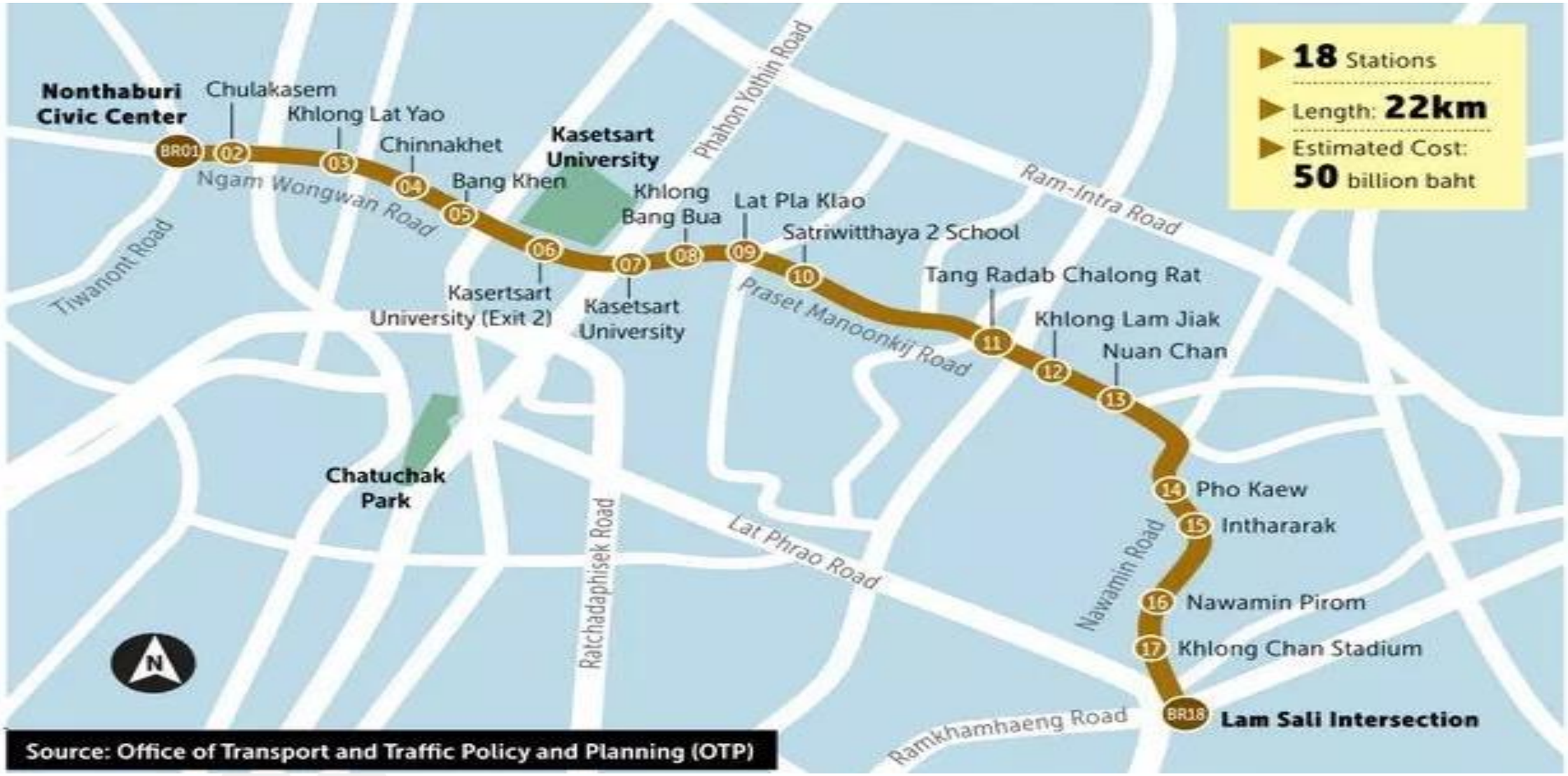
# The MRTA Purple Line (South) Project



# The MRTA Brown Line Project (Khae Rai - Lam Sali)



# Tram-Train

| Tram-Train | | Distance (km.) | Value (btbn) | Status |
|---|---|---|---|---|
| 1 | Phuket | 41.7 | 34.82 | Pending |
| 2 | Chiang Mai(Underground) | 34.93 | 99.5 | Pending |
| 3 | Nakhon Ratchasima | 54.87 | 32.5 | Pending |
| 4 | Khonkaen | 22.8 | 26.96 | Pending |
| 5 | Pattaya | 8 | 8 | Pending |
| 6 | Hat-Yai | 12.54 | 16.1 | Pending |
| **Total** | | **175** | **217.89** | |

# Motorway

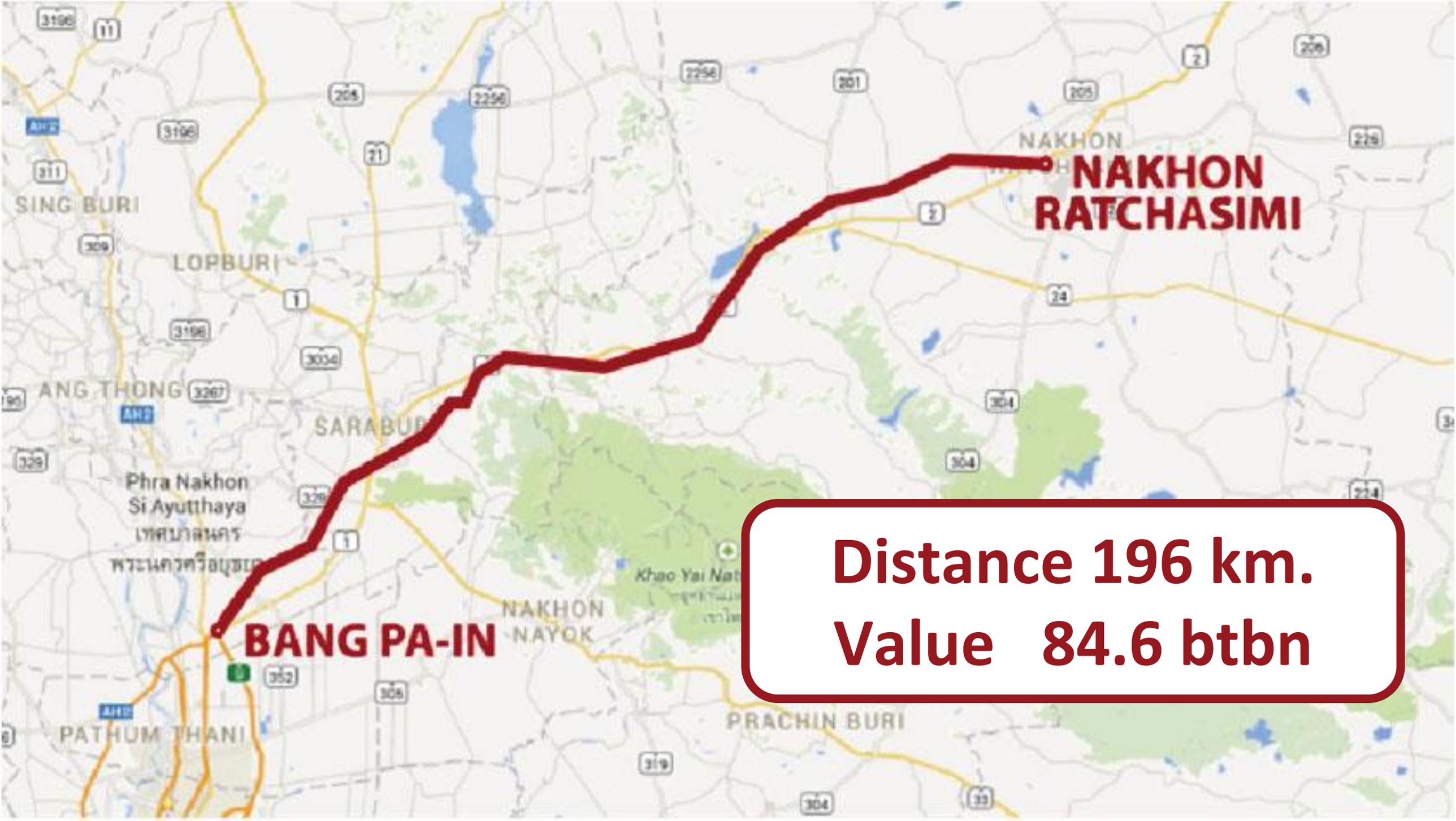
| | Motorway | | Distance (km.) | Value (btbn) |
|---|---|---|---|---|
| 1 | Bang Pa In and Nakhon Rachasima | ☆ | 196 | 84.6 |
| 2 | Bang Yai - Ban Pong - Kanchanaburi | ☆ | 96 | 45.9 |
| 3 | Pattaya - Mabtapud | | 32 | 18 |
| 4 | Nakhonprathom - Cha Um | ☆ | 118 | 80.6 |
| 5 | Had Yai - Sa Dao | | 70 | 30.5 |
| **Total** | | | **512** | **259.6** |

| 21 Routes | | Distance (Kilometres) |
|---|---|---|
| M2 | Tak-Mukdahan | 704 km. |
| M3 | Surin – Bueng Kan | 465 km. |
| M4 | Nakhon Sawan – Ubon Ratchathani | 610 km. |
| M5 | Uttraphimuk Elevated Tollway – Bang Pa-in – Chiang Rai (Mae Sai/Chiang Khong Checkpoints) | 853 km. |
| M6 | Bang Pa-in – Nong Khai | 540 km. |
| M7 | Bangkok – Ban Chang | 153 km. |
| M8 | Nakhon Pathom – Narathiwat (Su-ngai Kolok Checkpoint) | 1,103 km. |
| M9 | Kanchanaphisek Road (Second Outer Ring Road) | 165 km. |
| M51 | Chiang Mai – Lampang (Chae Hom District) | 53 km. |
| M52 | Suphan Buri – Chai Nat | 42 km. |
| M53 | Kanchanaphisek (Western Section) – Bang Pa Han | 48 km. |
| M61 | Chon Buri – (Laem Chabang Port) – Nakhon Ratchasima | 288 km. |
| M62 | Kanchanaphisek Road (Eastern Section) – Saraburi | 78 km. |
| M71 | Kanchanaphisek Road (Eastern Section) – Sa Kaeo (Aranyaprathet Checkpoint) | 204 km. |
| M72 | Chonburi – Trat | 216 km. |
| M81 | Bang Yai – Kanchanaburi (Pu Nam Ron Checkpoint) | 164 km. |
| M82 | Kanchanaphisek Road (Western Section) – Pak Tho | 74 km. |
| M83 | Surat Thani – PhuKet | 191 km. |
| M84 | Songkhla – Thailand – Malaysia Border (Sadao Checkpoint) | 95 km. |
| M91 | Third Outer Ring Road | 254 km. |
| M92 | Chonburi – Saraburi – Nakhon Pathom | 312 km. |

**Legend**

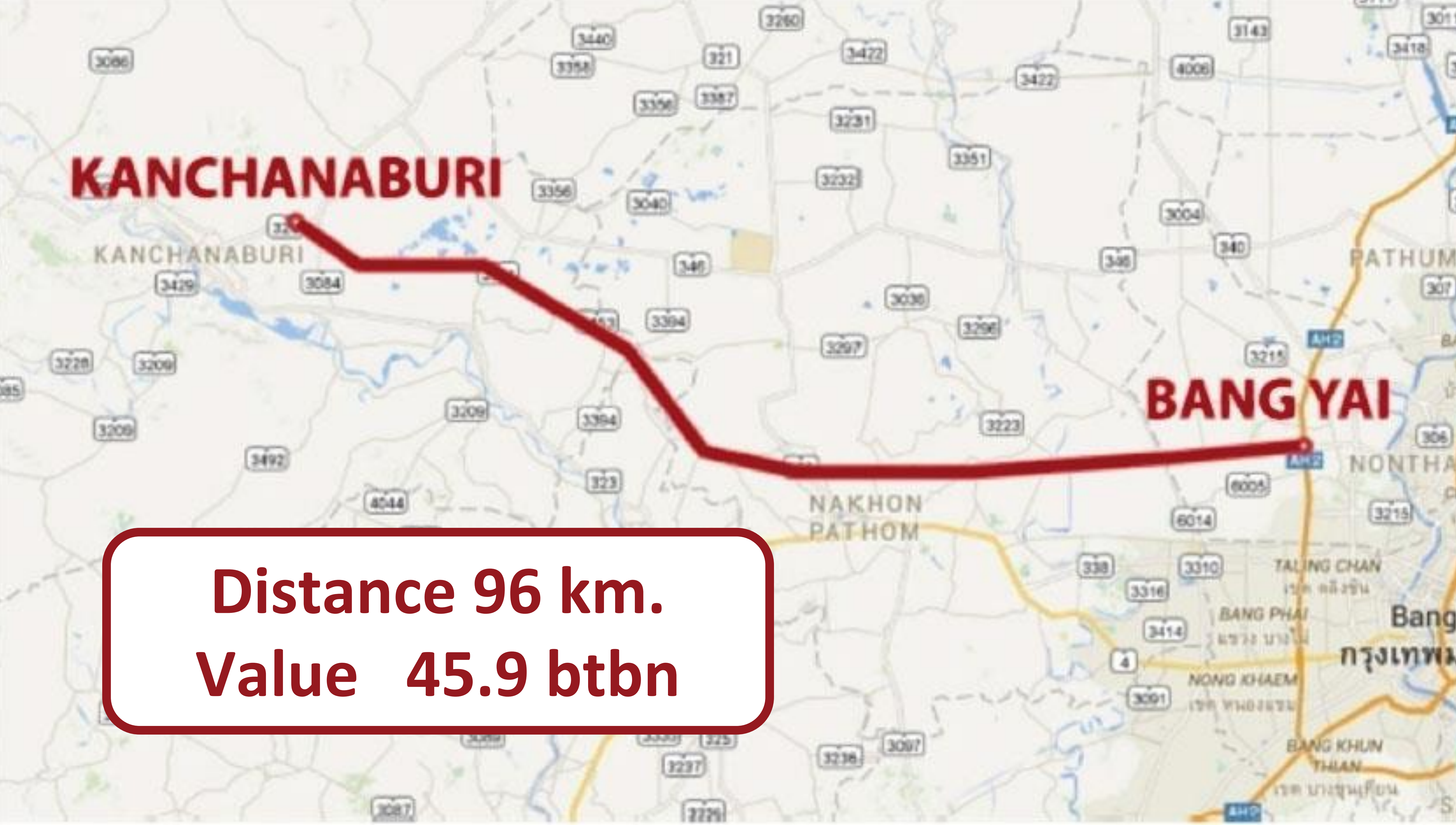
- Province
- Border
- Port

Master Plan of the Intercity Motorways (2017-2036)




# Motorways

## (Bang Pa In - Nakhon Rachasima)




**Distance 96 km.**

**Value 45.9 btbn**

# Motorways

## Bang Yai – Ban Pong – Kanchanaburi

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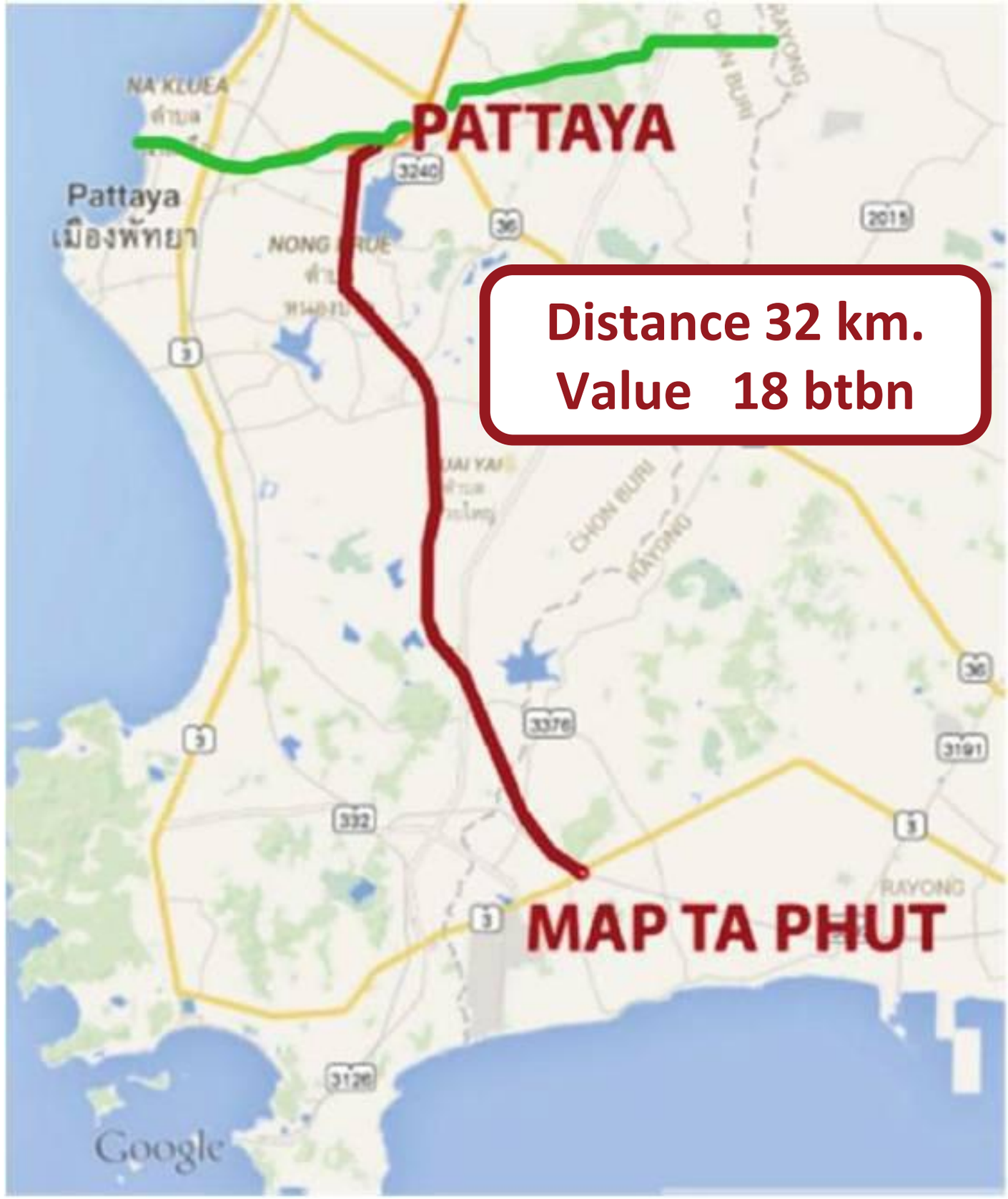
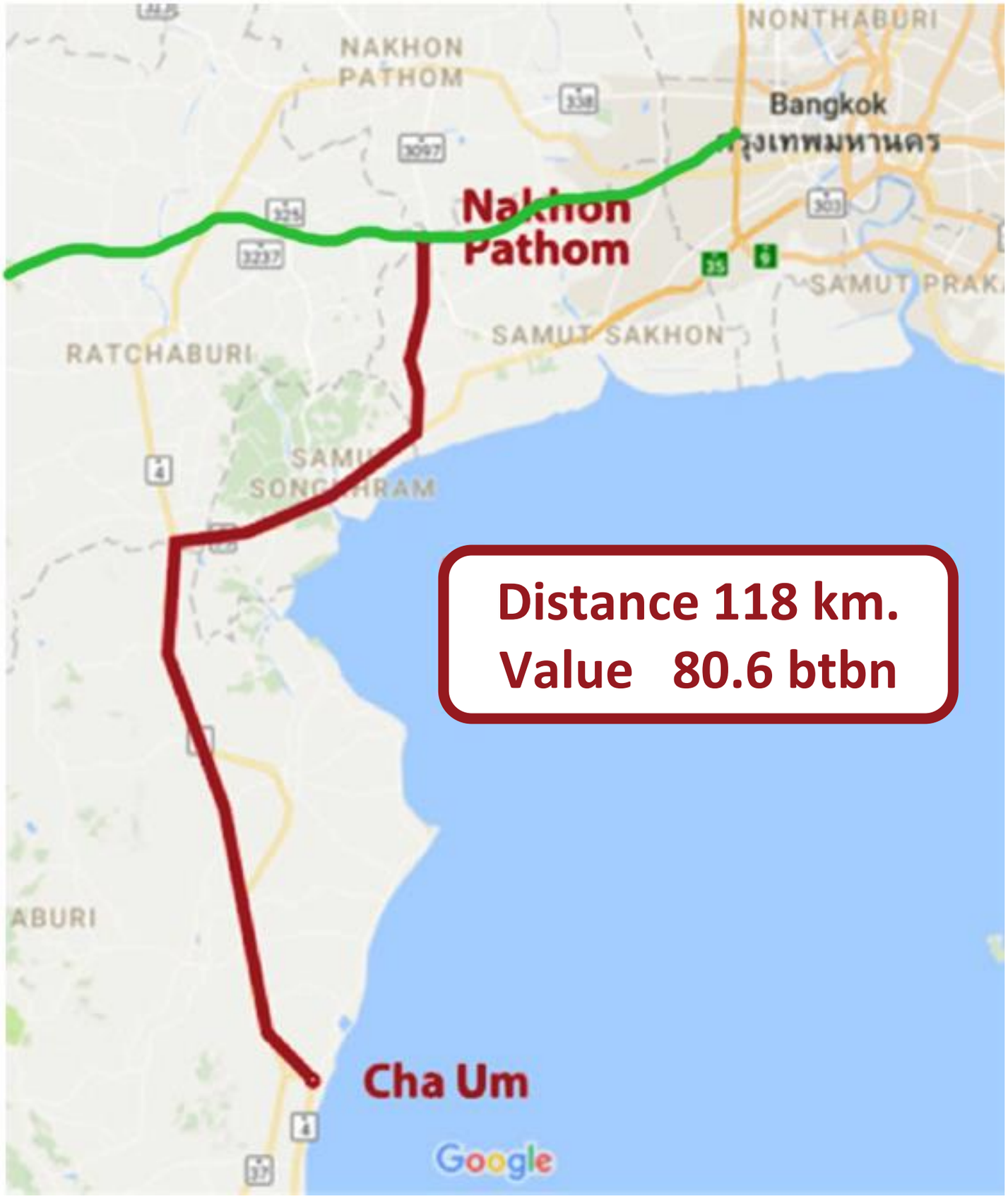
# Motorways

## Pattaya – Mabtapud



# Motorways

## Nakornprathom – Cha Um



# Motorways

## Had Yai – Sa Dao

# DEVELOPMENT OF WATER TRANSPORT NETWORK

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# Deep Seaport

# Deep Seaport Project

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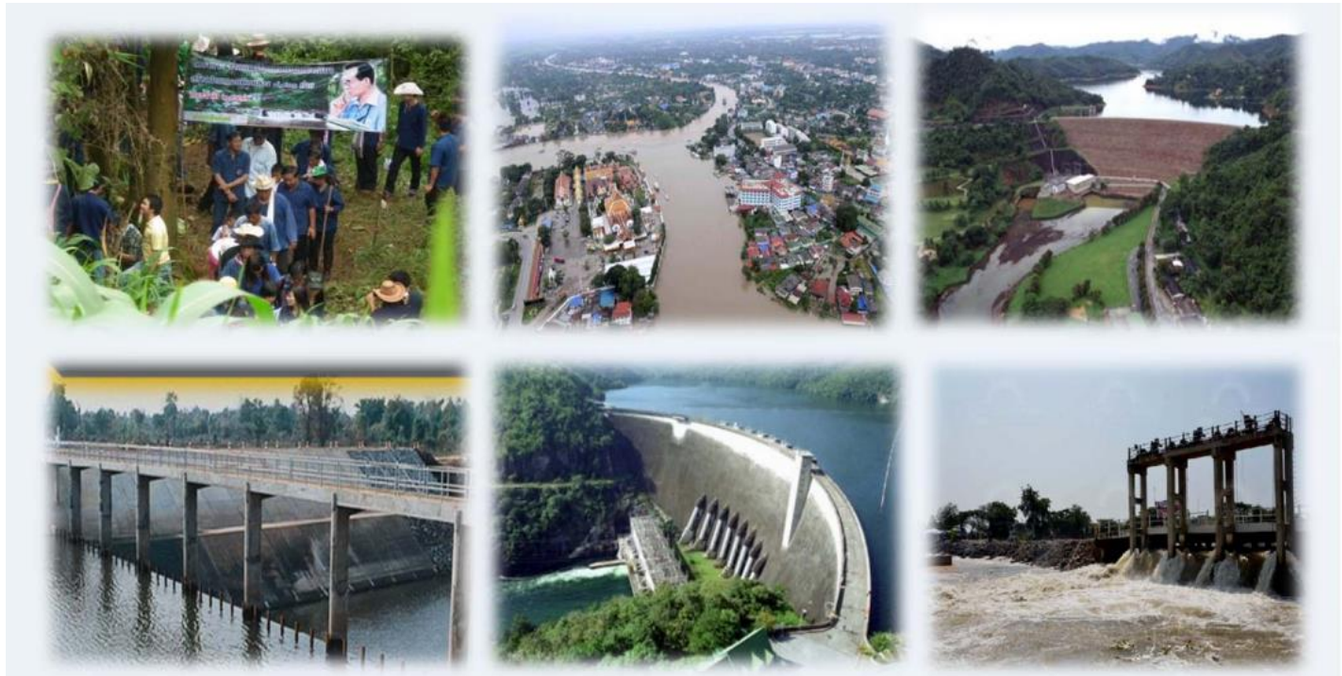
# Thailand Water Resources Management (Year 2018)

**Total Project: 4 projects**
**Total Value: 8.8 Billion Baht**



**Khong Wang Tanot Reservoir:**
**Value = 6.1 Billion Baht**

**Khong Praked Reservoir:**
**Value = 0.96 Billion Baht**

**Khong Hang Maeo Reservoir:**
**Value = 0.82 Billion Baht**

**Khong Phawayai Reservoir:**
**Value =0.99 Billion Baht**

→ **To develop water resource in Chanthaburi Province**

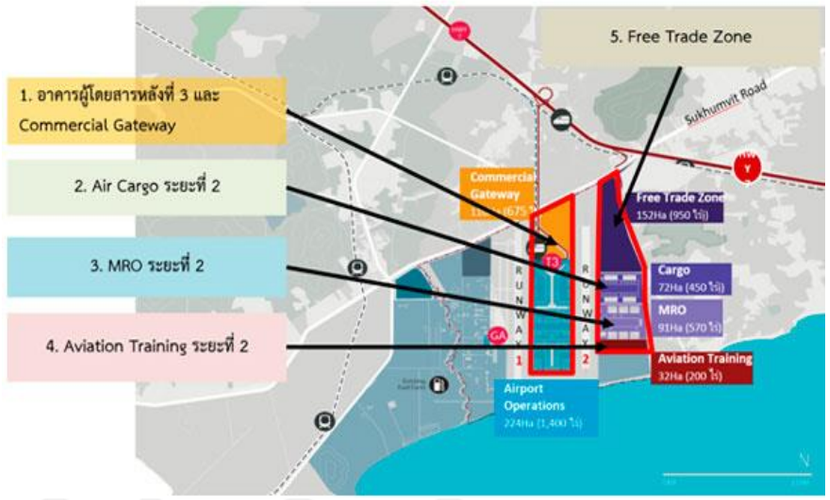
# DEVELOPMENT OF AIR TRANSPORT NETWORK

# Airport

## Suvanabhumi Airport – Phase 2
• Value = 62,000 Million Baht

## Don Mueang Airport – Phase 3
• Value = 32,000 Million Baht

## U-Tapao Airport
• Value = 310,383 Million Baht




## Chiang Mai Airport – Phase 2
• Value = 11,000 Million Baht

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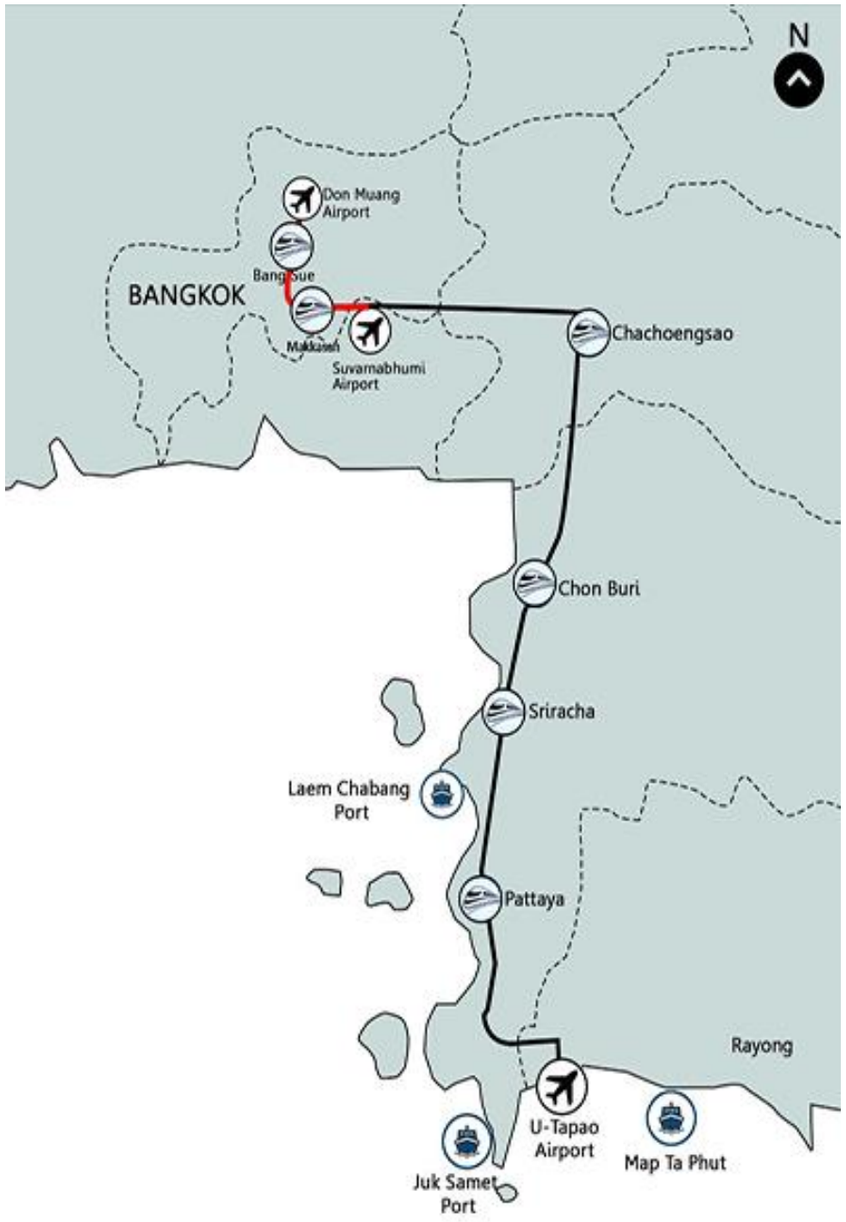
# Eastern Economic Corridor Development project (EEC)

# High Speed Train Connecting 3 Major Airports

**(Don Muang Airport – Suvarnabhumi Airport – U-Tapao Airport)**

- Value = 224,000 Million Baht

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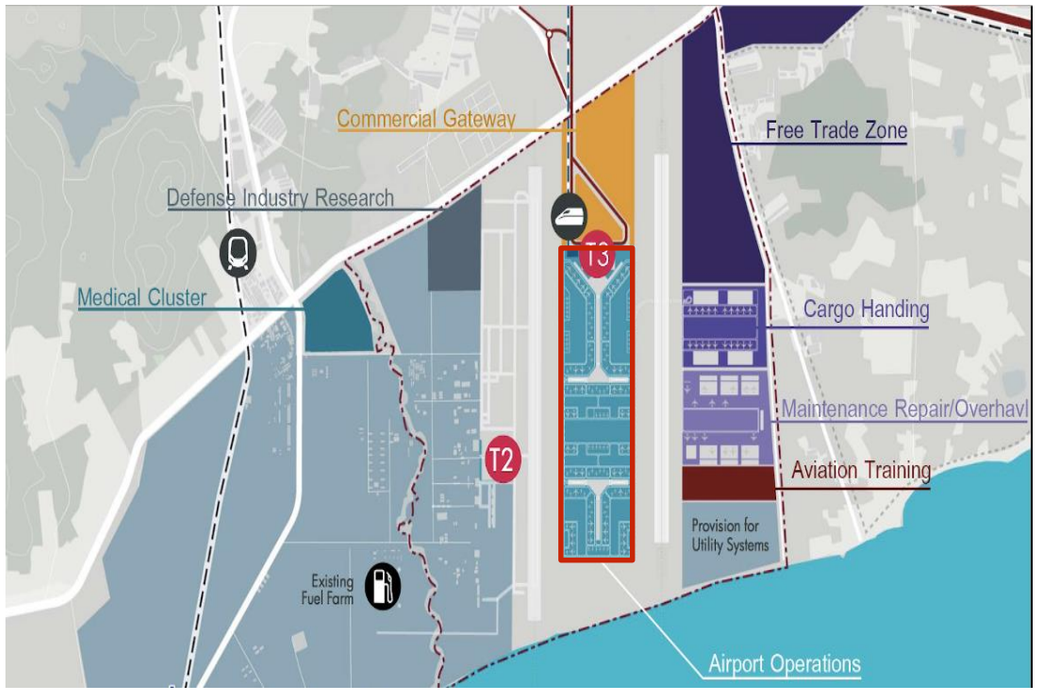
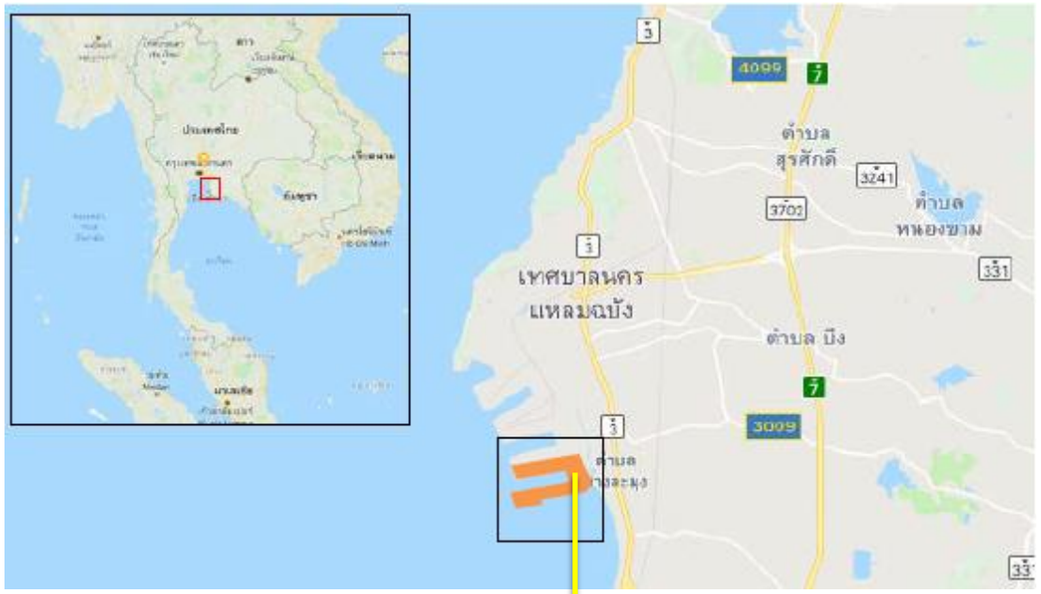
# U-Tapao Airport

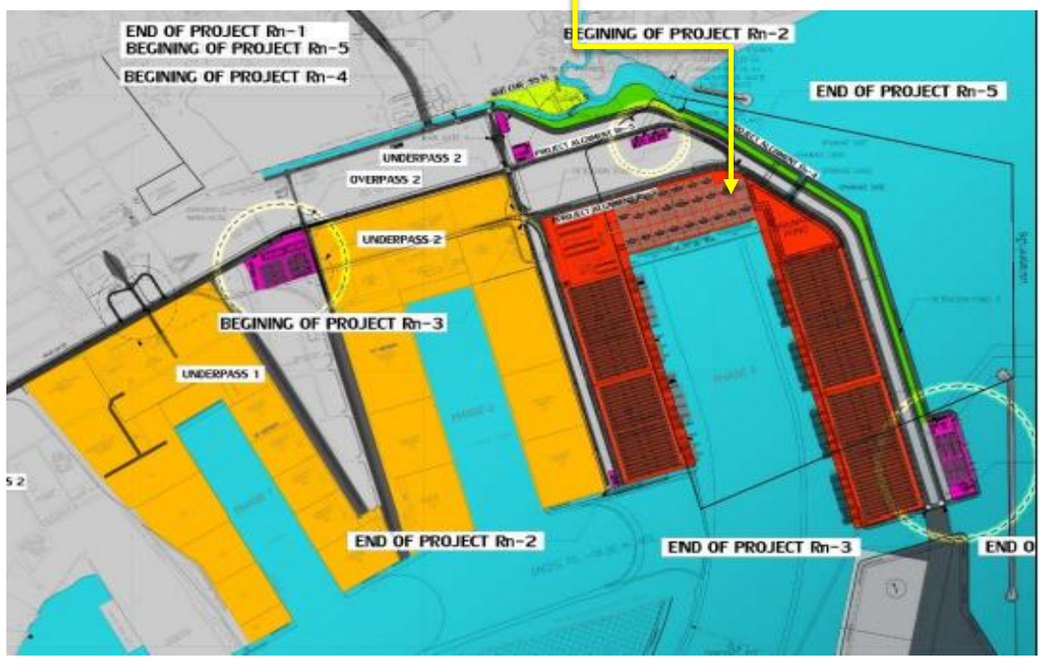
- Value = 310,383 Million Baht



# Laem Chabang Port Phase 3

- Value = 155,834 Million Baht



# Map-Ta-Phut Port Phase 3

- Value = 10,154 Million Baht

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# Double Track Connecting 3 Major Eastern Seaport

(Laem Chabang port , Sattahip port , Map Ta Phut port)

- Value = 64,300 Million Baht

# UNIQUE's Interest

Mass Rapid Transit
Double Tracks
NSEC &  EWEC
High Speed Trains
Motorways
Ports
Airports
Water Management
Eastern Economic Corridor Development project (EEC)

# BACKLOGS AND CURRENT PROJECTS

# UNIQUE's Key Projects

| Projects | Awarded Year | Project Value (btbn) | Project Owner | Contract Life | Note |
|---|---|---|---|---|---|
| The Industrial Ring Road, Contract 3 | 2002 | 1.2 | DRR | 2002 – 2006 | JV with Kajima Corporation and Tokyu Construction (48% UNIQ) |
| The Ramintra Outer Bangkok Ring Road Expressway, Contract No. 1 | 2007 | 1.7 | EXAT | 2007 – 2009 | |
| The Ramintra Outer Bangkok Ring Road Expressway, Contract No. 2 | 2007 | 1.6 | EXAT | 2007 – 2009 | |
| SRT Commuter Train Project (Red Line) Bang Sue – Taling Chan | 2009 | 7.7 | SRT | 2009 – 2012 | JV with Shun Wo (85% UNIQ) |
| Phra Ong Chaiyanuchit Water Distribution Line Bang Phra Reservoir Contract 2 | 2010 | 1.1 | RID | 2010 – 2013 | JV with Summit Grade (50% UNIQ) |
| Blue Line Extension Project Contract 3 : Elevated Civil Works Tao Pun - Tha Phra Section | 2011 | 11.8 | MRTA | 2011 – 2015 | JV with Sinohydro Corporation (50% UNIQ) |
| The Construction of Mass Transit System Project in Bangkok (Red Line) (I) Contract 1: Civil Works for Bang Sue Grand Station and Depots | 2013 | 34.2 | SRT | 2013 – 2017 | JV with STEC (40% UNIQ) |
| Mae Ngat – Mae Kuang Diversion Tunnel Project (Contract 2) | 2015 | 1.9 | RID | 2015 – 2018 | |
| Green Line Project Contract 2 Civil Works (Saphan Mai – Khu Khot Section) | 2015 | 6.7 | MRTA | 2015 – 2018 | JV with SH and CHEC |
| Ratcha Phruek – Kanchanapisek Road Extension Project The North – South Direction | 2016 | 6.7 | DRR | 2016 – 2018 | JV with Asitakij |
| Nakhon Nayok 3001 crossroad highway 305 to Ban Bangnamprieo Nakhon Nayok, Chachoengsao | 2016 | 2.1 | DRR | 2016 – 2018 | |
| Orange Line Project Contract 4 Elevated Civil Works (Khlong Ban Ma - Suwinthawong Section) and Contract 6 Trackwork | 2017 | 14 | MRTA | 2017 - 2023 | |

# UNIQUE's Backlogs

| | Employers | Value (btbn) | Remaining (btbn) |
|---|---|---|---|
| 1. The Construction of Mass Transit System Project in Bangkok (Red Line) (I) Contract 1: Civil Works for Bang Sue Grand Station and Depots | SRT | 37.30 | 0.49 |
| 2. Blue Line Extension Project Contract 3 : Elevated Civil Works Tao Pun - Tha Phra Section | MRTA | 12.52 | 0.08 |
| 3. Suvarnabhumi Airport, Hydrant Network Project – Phase 2 | TARCO | 0.44 | 0 |
| 4. Mae Ngat – Mae Kuang Diversion Tunnel Project (Contract 2) | RID | 1.88 | 0.34 |
| 5. Green Line Project Contract 2 Civil Works (Saphan Mai – Khu Khot Section) | MRTA | 6.76 | 0.02 |
| 6. Link road Ratcha Phruek - Kanchanaphisek Road. (North – South) | DRR | 6.90 | 0 |
| 7. Nakhon Nayok 3001 crossroad highway 305 to Ban Bangnamprieo Nakhon Nayok, Chachoengsao | DRR | 2.12 | 0.63 |
| 8. Orange Line Project Contract 4 Elevated Civil Works (Khlong Ban Ma - Suwinthawong Section) | MRTA | 11.44 | 6.95 |
| 9. Orange Line Project Contract 6 Trackwork | MRTA | 3.69 | 1.99 |
| 10. The Construction of Track Doubling Project Section: Lop Buri – Pak Nam Pho Contract 1: Ban Klab – Khok Kathiam (Elevated Railway) | SRT | 10.05 | 9.26 |
| 11. The Construction of Track Doubling Project Section: Lop Buri – Pak Nam Pho Contract 2: Tha Khae – Pak Nam Pho | SRT | 8.65 | 6.92 |
| **Total** | | | **26.69** |

**SRT = State Railway of Thailand**
**MRTA = Mass Rapid Transit Authority of Thailand**
**BMA = Bangkok Metropolitan Administration**
**RID = Royal Irrigation Department**
**MD = Marine Department**
**TARCO = Thai Aviation Refueling Co., Ltd**
**DRR = Department of Rural Road**

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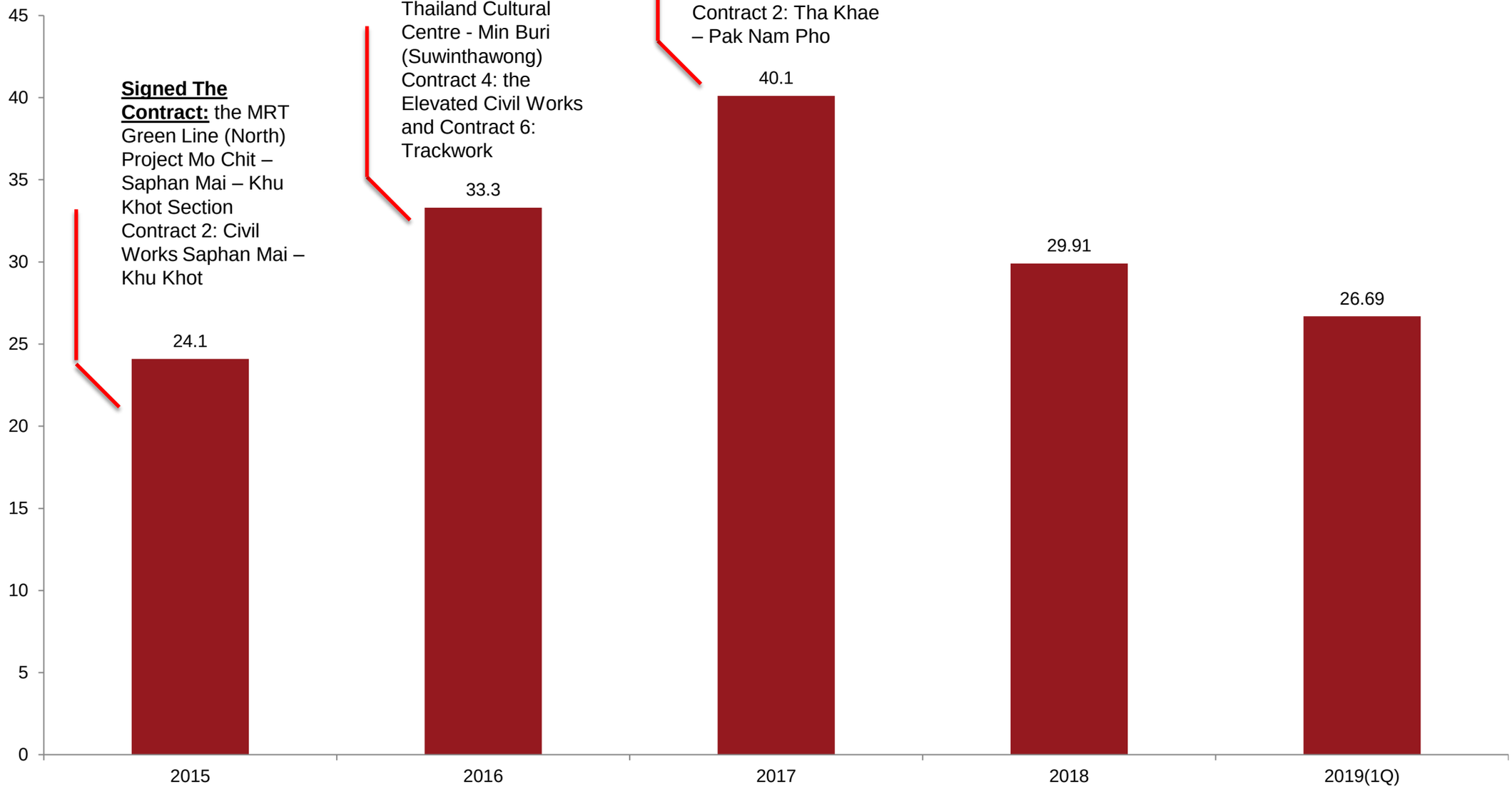
# UNIQUE's Backlogs

**Signed The Contract:** the MRT Green Line (North) Project Mo Chit – Saphan Mai – Khu Khot Section Contract 2: Civil Works Saphan Mai – Khu Khot

**Signed The Contract:** The MRT Orange Line (East Section) Project, Thailand Cultural Centre - Min Buri (Suwinthawong) Contract 4: the Elevated Civil Works and Contract 6: Trackwork

**Signed The Contract:** The Construction of Track Doubling Project Section: Lop Buri – Pak Nam Pho Contract 1: Ban Klab – Khok Kathiam (Elevated Railway) Contract 2: Tha Khae – Pak Nam Pho

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# FINANCIALS

# Financial Statement (P/L) (Million Baht)

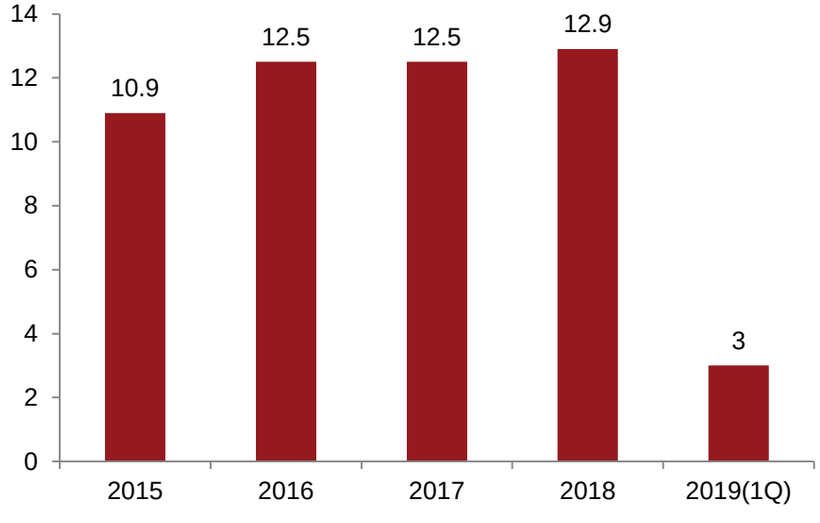
| | 2016 | % | 2017 | % | 2018 | % | 2019(1Q) | % |
|---|---|---|---|---|---|---|---|---|
| Revenue from construction | 12,555.45 | 99.1 | 12,588.84 | 99.3 | 12,922.47 | 99.53 | 2,955.76 | 99.37 |
| Total revenue | 12,665.12 | 100 | 12,675.20 | 100 | 12,983.32 | 100.00 | 2,974.56 | 100 |
| Total cost | 10,448.69 | 82.5 | 10,207.64 | 80.5 | 10,409.21 | 80.17 | 2,369.63 | 79.66 |
| Gross Profit | 2,216.45 | 17.5 | 2,467.56 | 19.5 | 2,574.11 | 19.83 | 604.93 | 20.34 |
| SG&A | 741.26 | 5.85 | 909.04 | 7.2 | 957.16 | 7.37 | 214.07 | 7.20 |
| EBIT | 1,475.18 | 11.65 | 1,558.52 | 12.3 | 1,616.95 | 12.45 | 390.86 | 13.14 |
| Financial Cost | 381.31 | 3 | 458.09 | 3.6 | 610.69 | 4.70 | 164.03 | 5.51 |
| Income before Tax | 1,093.87 | 8.6 | 1,100.43 | 8.7 | 1,006.26 | 7.75 | 226.83 | 7.63 |
| Reported Net Income | 880.48 | 6.95 | 884.2 | 7 | 800.05 | 6.16 | 108.08 | 6.05 |
| Adjustment Insurance Compensation | | | | | | | | |
| Normalized Income | | | | | | | | |

# Financial Statement (B/S) (Million Baht)

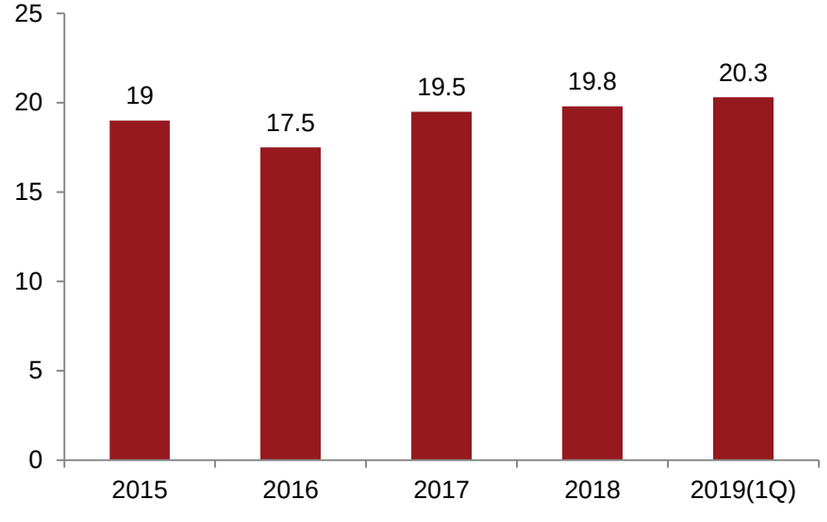
| | 2016 | % | 2017 | % | 2018 | % | 2019(1Q) | % |
|---|---|---|---|---|---|---|---|---|
| Cash and Current Investment | 754.93 | 3.2 | 268.54 | 1 | 455.50 | 1.55 | 914.21 | 2.91 |
| A/R | 1,347.93 | 5.7 | 1,076.10 | 3.9 | 1,618.07 | 5.51 | 2,353.19 | 7.49 |
| Total Assets | 23,735.01 | 100 | 27,546.30 | 100 | 29,340.05 | 100.00 | 31,414.82 | 100 |
| Financial Debt | 6,212.35 | 26.2 | 7,866.83 | 28.6 | 7,781.42 | 26.52 | 11,717.58 | 37.30 |
| Advance Payment | 2,663.66 | 11.2 | 2,981.41 | 10.8 | 2,916.68 | 9.94 | 2,763.84 | 8.801 |
| A/P | 7,281.48 | 30.7 | 8,430.36 | 30.6 | 8,262.16 | 28.16 | 7,883.76 | 25.10 |
| Total Liabilities | 16,987.02 | 71.6 | 20,270.84 | 73.6 | 21,599.98 | 73.62 | 23,818.97 | 75.82 |
| Equity | 6,748.00 | 28.4 | 7,275.46 | 26.4 | 7,740.07 | 26.38 | 7,595.85 | 24.18 |

# Key Financial Graphs

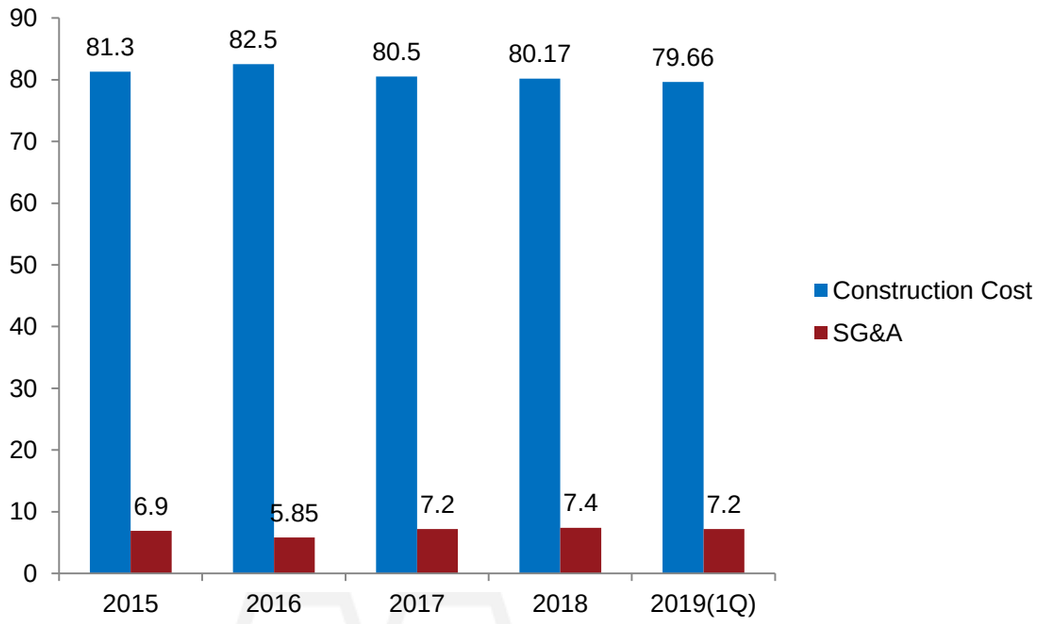
Construction Revenue (btbn)



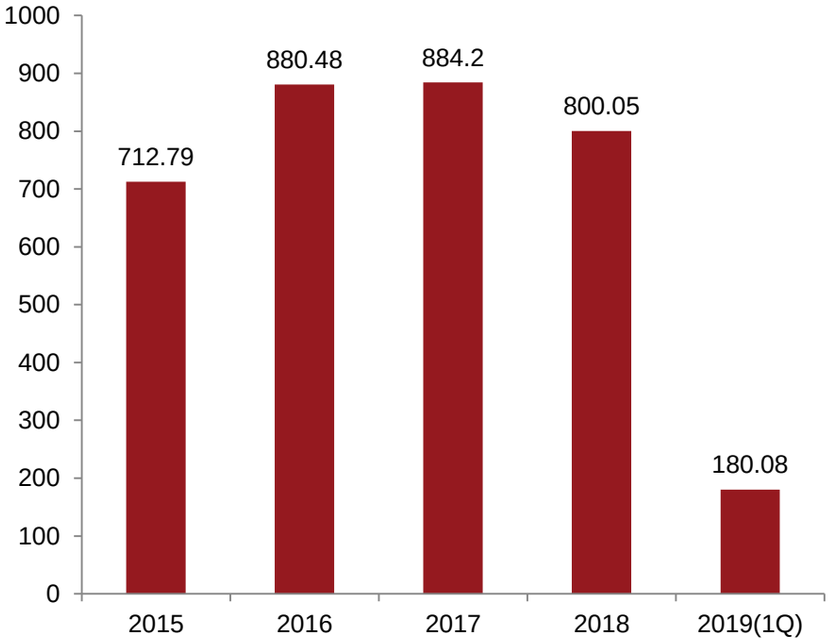

Gross Profit (%)




Construction Cost + SG&A (%)




Net Profit (btmn)

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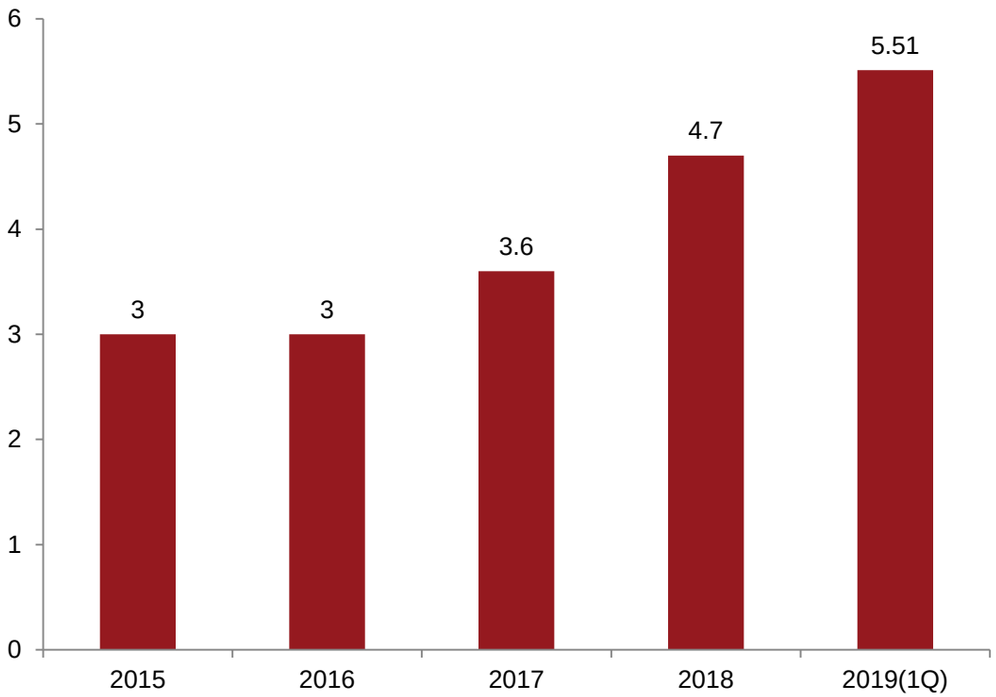
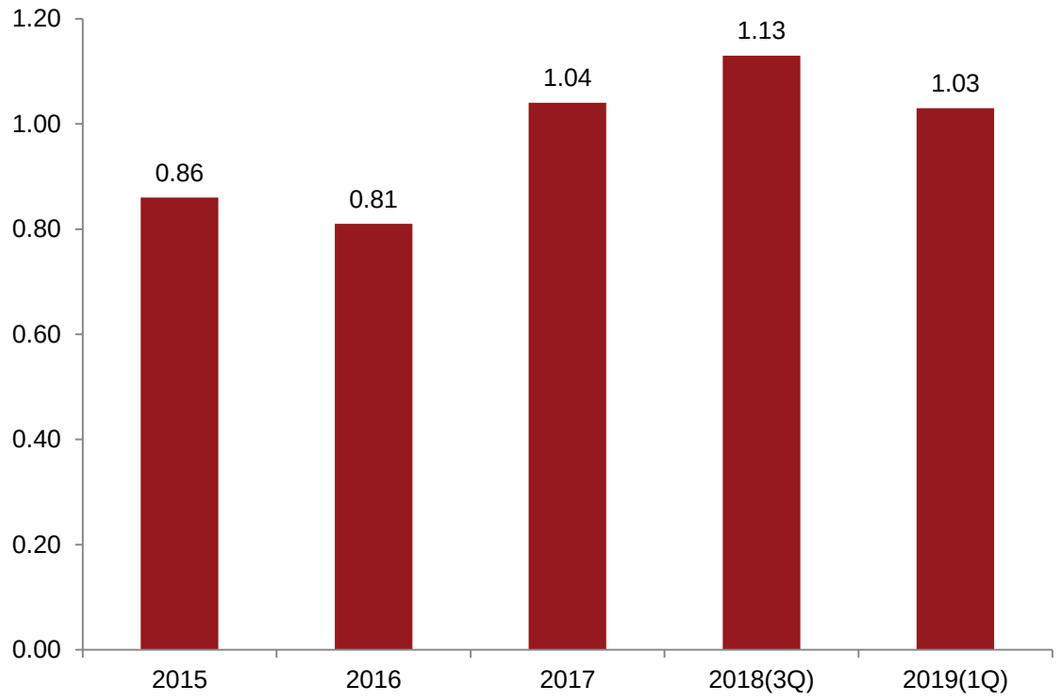
# Key Financial Graphs

Financial Cost (%)




Net Gearing



# UNIQUE's Key Financial Ratios

| Liquidity ratio | 2015 | 2016 | 2017 | 2018 | 2019(1Q) | Unit |
|---|---|---|---|---|---|---|
| Current ratio | 1.24 | 1.20 | 1.17 | 1.20 | 1.28 | Times |
| Quick ratio | 1.05 | 1.05 | 0.97 | 0.91 | 0.96 | Times |
| Account receivable turnover | 1.0 | 0.91 | 0.78 | 0.74 | 0.96 | Times |
| Debt to equity ratio | 1.9 | 2.43 | 2.78 | 2.79 | 1.42 | Times |
| Financial debt to equity ratio | 0.89 | 0.92 | 1.08 | 1.19 | 1.15 | Times |
| Dividend ratio | 40 | 40 | 40 | - | - | % |

# EXPERIENCES

# The Industrial Ring Road (IRR)

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# The Industrial Ring Road (IRR)

# SRT Commuter Train Project (Red Line)
# Bang Sue – Taling Chan

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# SRT Commuter Train Project (Red Line)
# Bang Sue – Taling Chan

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# MRT Blue Line Extension Project Contract 3: Elevated Civil Works Tao Pun – Tha Phra Section

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# MRT Blue Line Extension Project Contract 3: Elevated Civil Works Tao Pun – Tha Phra Section

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# Construction of Mass Transit System Project in Bangkok

## (Red line) (I) Contract 1: Civil Works for Bang Sue Grand Station and Depots

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# The MRT Green Line (North) Project Mo Chit - Saphan Mai – Khu Khot Section Contract 2: Civil Works Saphan Mai – Khu Khot Section and Associated Relevant Utility Relocation Works

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# Mae Ngat – Mae Kuang Diversion Tunnel Project (Contract 2)

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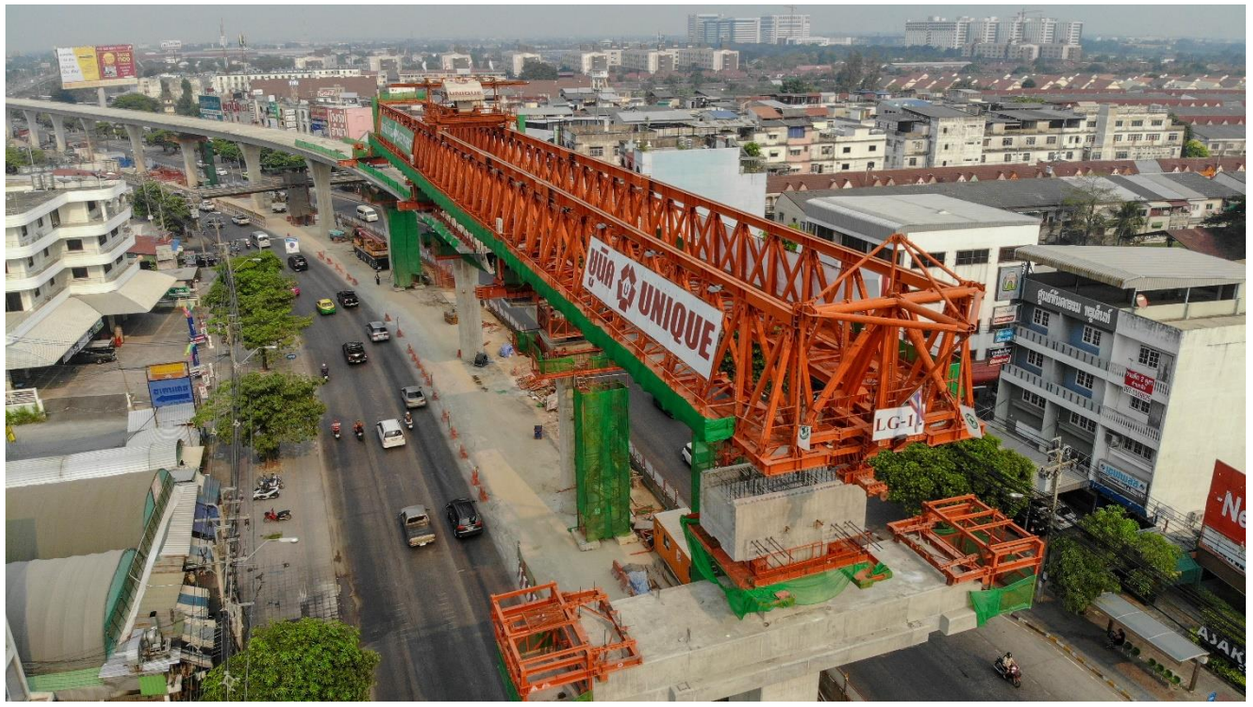
# Link Road Ratcha Phruek - Kanchanaphisek Road (North –South)




# The MRT Orange Line (East Section) Project, Thailand Cultural Centre - Min Buri (Suwinthawong)

## Contract 4: the Elevated Civil Works

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# The MRT Orange Line (East Section) Project, Thailand Cultural Centre - Min Buri (Suwinthawong)

## Contract 6: Trackwork

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# The Construction of Track Doubling Project Section: Lop Buri – Pak Nam Pho

## Contract 1: Ban Klab – Khok Kathiam (Elevated Railway)

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# The Construction of Track Doubling Project Section: Lop Buri – Pak Nam Pho

## Contract 2: Tha Khae – Pak Nam Pho

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**The Off Terminal Check-in Building at Phuket International Airport**

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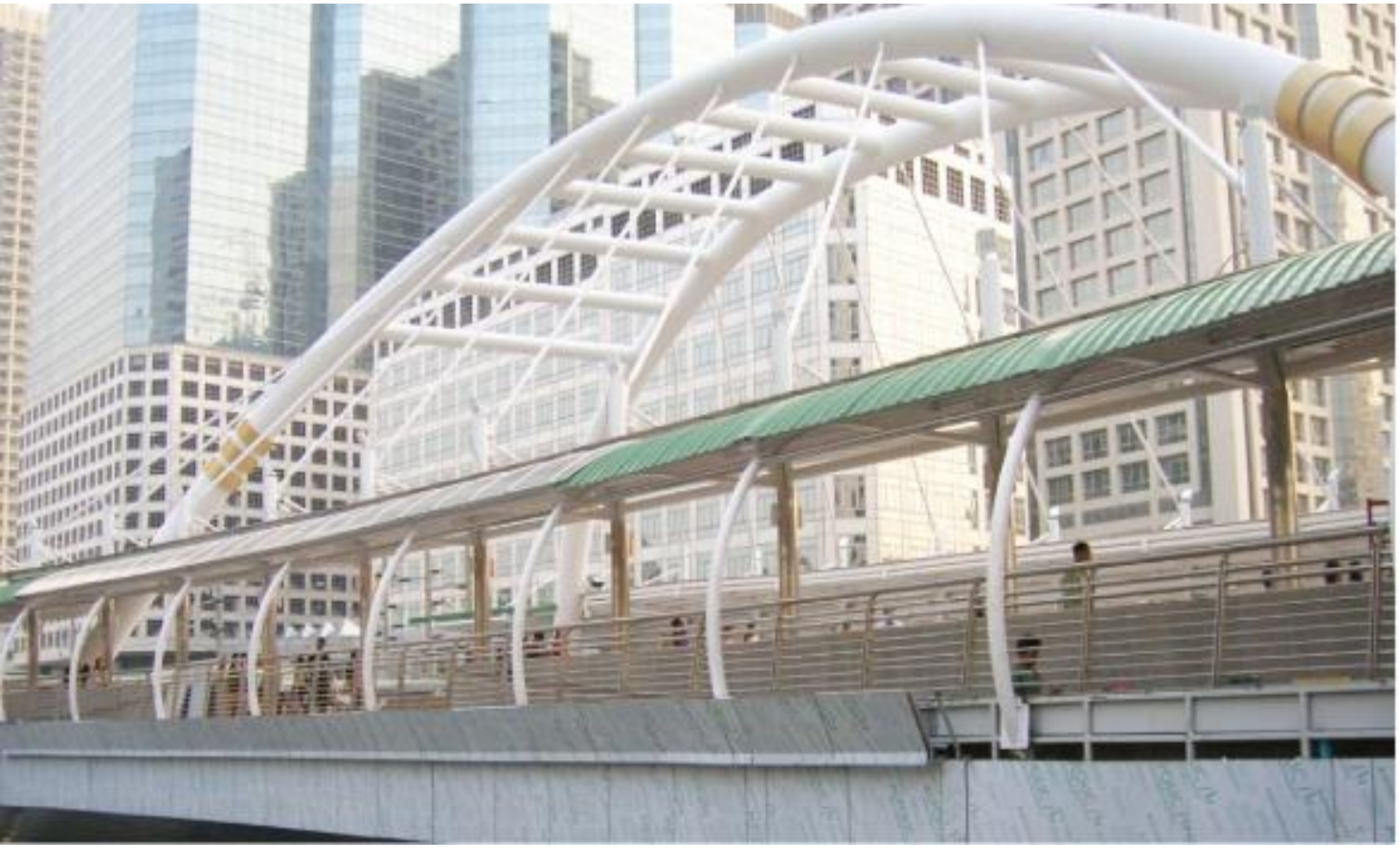

# Construction the junction between the BRT and BTS station
## (Sathorn Road – Narathiwat Intersection)

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**The Ramintra Outer Bangkok Ring Road Expressway, Contract No. 1 & 2**

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**The Ramintra Outer Bangkok Ring Road Expressway, Contract No. 1 & 2**

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# Highway Route No.302 (RATANATHIBETH) Section : Bridge Over Chao Phraya River

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**Highway Route No.302 (RATANATHIBETH)**
**Section : Bridge Over Chao Phraya River**

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# Facilities and Machineries

# UNIQUE's Technologies & Facilities
# Precast Segment Yard

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# UNIQUE's Technologies & Facilities
# Heavy Machinery

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# UNIQUE's Technologies & Facilities
# Bored Pile Machines

# UNIQUE’s Technologies & Facilities
# Steel Works

# UNIQUE

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